# Risk Management & Internal Investigations

Gerry Zack, CCEP, CFE, CIA
CEO
SCCE & HCCA
Minneapolis, MN

E-mail: gerry.zack@corporatecompliance.org



#### Risk Mgt and Investigations

- Investigations are an important element of compliance risk management
- Risk management is an important element of investigations



#### Investigations A Critical Element of Compliance Risk Management



# Compliance Risk Management

- Identify compliance risks
- Assess each compliance risk
  - Impact, likelihood, etc
- Evaluate existing internal controls over each risk
  - Preventive and detective controls
- Score/rank residual risk
- Design risk mitigation
- Monitor
- Investigate
- Update risk assessment



#### **Applying Investigative Techniques**

- Data Analytics
  - It's not just for investigations
  - Useful for assessing internal controls
  - Useful in assessing likelihood of occurrence of a risk
  - · Useful in auditing and monitoring



# Framework for Using Data Analytics

- Which data is affected, and how, in each stage of a compliance issue:
  - 1. Preventive control that should have prevented the act
  - 2. Perpetration/violation the act itself
  - 3. Concealment often separate step(s) from the act itself
  - 4. Detective control that should have detected the act
  - 5. Effects of the act (if any)



#### **Applications of Data Analytics**

- Assess degree to which internal controls are working as designed
  - Digital indicators of performance or nonperformance of key internal controls
- Assess likelihood of risk events
  - Volume of transactions
  - Number of different employees involved
  - Number of steps in a process
- Auditing and monitoring
  - · Monitoring of preventive and detective controls
  - Monitoring for signs of noncompliance
  - · Monitoring for signs of concealment
  - Monitoring for indicators of the effects of noncompliance



#### **Investigation Results**

- How completed investigations can enhance our compliance risk management function
  - Identifying new compliance risks
  - Identifying new methods or clarifying existing ones
  - · Provides information useful in assessing likelihood of events
  - Assists in designing/enhancing preventive and detective controls



#### Risks ≠ Methods

- Common mistake thinking of multiple methods of engaging an act as one single compliance risk
  - For example calling it "FCPA Risk"
  - Numerous methods of violating FCPA
  - Not all of these methods are prevented or detected by the same internal controls
  - Investigations provide rich information on specific methods used (or attempted)



#### **Updating Risk Assessments**

#### Consider what drives compliance risk:

- Changes in systems
- Changes in strategy
- Changes in competition
- Changes in economic conditions
- Changes in people
- Changes in regulation
- Changes in enforcement
- What else ??



# Risk Management *A Critical Element of Investigations*



An Improperly Performed Investigation Creates More Risk Than it Mitigates



#### What Could Possibly go Wrong?

- 1. Vague or improper scope of investigation
- 2. Unclear goals
- 3. Working beyond our limits
- 4. Improper supervision of others involved in investigation
- 5. Weak interviewing techniques
- 6. Lack of understanding of legal rights
- 7. Independence impairments
- 8. Poor project/case management
- Inconsistent procedures (failure to follow written procedures)
- 10. Improper handling of evidence
- 11. Lack of a QC function
- 12. Good investigation -bad report
- 13. Unconscious bias



#### Scope Issues

- Establish clear scope
  - What time period
  - Which transactions/activities
  - Which employees or vendors
- Manage scope throughout investigation
  - New issues may arise
- Procedures for expanding scope of it is deemed necessary



#### **Unclear Goals**

- What are we trying to accomplish?
  - Remove a noncompliant employee or vendor and move on
  - Determine full extent of a problem
  - Recover damages
  - · Criminal charges
  - Identify and mitigate internal control weaknesses
- Know what your goals are before you begin the investigation



# Working Beyond Our Limits

- Limits can be
  - Time available for the investigation
  - Expertise
- Dangerous to stretch our limits
- Know when to bring in third parties



#### Failure to Supervise

- Critical when multiple people are involved in an investigation
- Common problem when third party assistance is used
- · Review work of others



#### Weak Interviewing

- As crucial as digital and physical evidence is, you still need to talk with people in most investigations
- Understanding how to extract information from people is still the foundation for successful investigations
- Understand the different phases of an interview
- Understand how different types of questions are best used
- Understand how to respond to different cues that a person provides in an interview
- Plan your interviews for success



#### **Understand Parties' Rights**

- Subjects and witnesses have rights
- How you obtain information and records is important
- Privacy considerations pertaining to workplace searches, access to records, etc
- How to conduct interviews without creating legal issues
- Rights under union contracts, employment agreements, etc
- Whistleblower protection, but also protection of cooperating witnesses



#### Independence Issues

- Real and perceived
- Consider using third party assistance for investigations of senior management
- Perform independence checks on third parties used in investigations



#### Project/Case Management

- Most critical for larger cases, but even small cases benefit from the documentation that is created through proper case management
- Document key decisions made along the way
- Results of investigative steps
- Changes in scope, procedures, etc
- Who did what
- Resolution



#### **Documented Procedures**

- Consistently follow written policies and procedures for performing, documenting, concluding and reporting on investigations
  - From intake through completion
- Important in demonstrating a strong compliance program



# Handling of Evidence

- Protection and organization of documents
- Proper forensic techniques for extraction and protection of digital evidence



# Weak or No QC Function

- Independent review of work and the report is best
- If this is not possible (small investigation shop), consider using third party for this function
- Self review is the weakest



#### **Poor Reporting**

- The best investigation creates risk when it culminates in a poorly prepared report
- Key attributes:
  - Accurate
  - · Complete (all results of work)
  - Facts and conclusions, not opinions
  - Include only necessary information
  - Strategic use of graphics to explain or illustrate key information



#### **Unconscious Bias**

- Understand effects of affinity bias on interviews
- Confirmation bias is the biggest enemy of investigations
- Other unconscious biases that affect investigations:
  - Groupthink
  - Bounded awareness
  - Priming
  - Anchoring
  - Incrementalism



#### Conclusions

- A lot can go wrong when conducting investigations
- Practice good risk management to avoid the common pitfalls of investigations



# QUESTIONS ??

gerry.zack@corporatecompliance.org

